



Business Mindset: Startup Architect (Business Mentor) (Volume 3)

Gabrielle Adriana Alexandra Monaen

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Startup Architect is Business Mindset's 3rd chapter.

In this economic environment, you must pursue your dreams. Hesitate, and you get left behind. The reality in which you live requires you to build your dreams. And having the strength and structure to be authentic are key to building.

"Have the courage to do what you believe is best for you.

Prioritize creation: take a concept and use your skills to give it palpable shape. And share it. Then create more.

Success is for those who endure the challenges, and who sustain effort and momentum till creation is complete.

Understand that work is who you are.

Choose maturity as perspective when reflecting on life.

The people you are to meet are calm and structured. You know you are there when you get there. Maintain high standards in relationships and work at all times. Know that you are them. Ensure you become them. Ensure they recognize you. Stay who you are, and do not blend with the passing environment to become what you are not.

To be, your work must bring a genuine contribution to the world. Gone are the days for marketing to highlight what there is not. And it must be priced fairly. Give value.

The quality you enjoy in life mirrors your contribution. Contribution mirrors development. Study, work, create.

Relationships define who you are through the chances they give you to succeed. You **must** be worthy.

People come to you, in their own ways. Words are coats. And how they respond is how they present themselves. Believe in your own value. Your work is who you are.

Be self-assured, and focus on your business regardless of what is said of you."

This material is dedicated to my children.

Earning money and doing business are basic skills of life. They must be learned early.

When you are in your 20s you are not concerned with mere financial survival. By then you would have developed a portfolio, products, financial and marketing skills to live from your business profits. Your focus

is then on refining your art, your profession, on learning about the world, and on building your family.

Creation is your lifestyle. It is human nature: what people naturally long to do, and what you must do to both develop and survive.

The financial skills, your knowledge of legal matters, and the skills to market your business are essential to your success.

Stay authentic, creative, and engage with your community.

When you venture into a new project you architect a startup. And then you grow it. This explicit awareness does not interfere with your craft, it informs your strategies of presenting it to many. Marketing is delivery – you are not descriptive. Marketing is the product itself.

Develop a process of creation for bringing your creations closer to your audience. Keep things organic.

And when decisions seem bolder, and the process tougher, **choose quality and simplify the context.**

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