



Essential Interviewing: A Programmed Approach to Effective Communication

David R. Evans, Margaret T. Hearn, Max R. Uhlemann, Allen E. Ivey

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From building rapport to facilitating change in both cooperative and resistant clients, this book guides readers step by step to mastery of each component of the complex process of effective professional/client communication. With an underlying foundation based on drawing out the stories that people have and listening to them, this book provides valuable skills for physicians, nurses, ministers, teachers, psychologists, counselors, and other professionals who are consistently involved with other individuals.

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